



Gary Doria, Senior Technology Advisor

The Godfather

Gary combines his 30+ years of experience working in IT with his 10+ years of security expertise to provide solution guidance to JAC's growing roster of clients and employees. As Senior Technology Advisor, Gary ensures JAC's solutions are framed as a service with proven security for our clients.

Own Your Data, Not In A Box

At JAC, this "as a service" business practice is paramount to keeping our clients safe and future proofed. Gary is diligent with staying abreast of rapid threats, compliance changes, and insurance requirements that affect the industries we serve—to *keep our client's best interests at heart*.

As The Godfather, Gary leans on his tenured industry observations and experience working with the best of breed solutions when advising clients.

Purchasing a point solution may check a box, but it won't keep your business safe.

Staying fresh on evolving technology has always remained a north star for Gary.

Gary can forecast technology opportunities and threats by:

- test analyzing Security Operation Center (SOC) solutions for clients
- regularly communicating with clients about their experiences
- conducting vendor RFPs for bleeding edge solutions and price flip opportunities
- continued education through certification trainings, events, and webinars
- leaning on JAC's propriety platform that applies FinOps for continual optimization

All of this leads to JAC's clients increased efficiency and most importantly their security.

Cybersecurity Focus

An area in which Gary is laser focused is cybersecurity. It remains top of mind for all because of the growing complexities, threats, and evolving compliance requirements. Gary conducts weekly internal meetings focused on this very topic to exchange, review, and update the JAC team on the latest technology solutions, as well as outstanding and new threats. Gary also works closely with the business team to support JAC's client education and provides content developed for C-level executives on the importance of creating a security posture in their environment. If you're interested in learning more about how a security posture would benefit your business, please reach out to [Gary](#).

Life outside of work

Gary stays busy spending time with his wife and two daughters and maintaining a 220-bowling average while also striving for his 22nd 300-score game. For those of you who are not bowling aficionados, this is a "great" if not "elite" professional status score. You might catch Gary relaxing in Lake George, NY with his family, participating in NY-area bowling tournaments, or possibly enjoying a glass of good Amarone to toast life.

Cheers to Gary! JAC celebrates The Godfather, for the technical security expertise that he provides to our clients and team.

We welcome you to stay in touch with [Gary Doria](#) and [JAC](#).